

## Job Opportunity

### Project Manager

Proforest is seeking a motivated, organised, and experienced professional to implement its consultancy services in natural resources management, particularly in relation to forestry and agricultural commodities in Southeast Asia (SEA).

### About Proforest

Proforest is a dynamic non-profit organisation with global presence that has established itself as a leader in the development and implementation of sustainable production and sourcing of natural resources including a range of agricultural commodities.

We work at every stage of the supply chain, from production and processing, through to purchasing and investment. Our more than ten years' experience covers the management of forests, oil palm, soy, sugarcane, rubber, beef, cotton and jatropha, at a range of scales that includes smallholders, communities and forest-dependent people through to multinational businesses. We focus on the opportunities for conservation and social benefits within the production landscape, and never lose sight of the need for pragmatic and workable practices. More information on Proforest is available at <http://www.proforest.net/>

### Position summary

The position is an exciting opportunity to take an executive role in the management and delivery of Proforest's consultancy services in Southeast Asia, and respond to the rapidly growing demand for Proforest's services in the area of sustainable forestry and agricultural commodities. Based in Kuala Lumpur, Malaysia, the post will involve business development and coordination of the agricultural and forestry commodities service area, and managing and/or participating in a range of projects; particularly in relation to agricultural production, sourcing and supply-chain management. This includes providing clients with policy advice, research, training, audits and other services, tailored to their needs. Recent clients include the Roundtable for Sustainable Palm Oil (RSPO), Unilever, Nestle, Shell Musim Mas and WWF. The post will involve international travel and fieldwork, particularly in the SEA region.

### Responsibilities

- Manage and deliver projects (consultancy services) for clients. This includes proposal writing, budgeting, project implementation and reporting
- Maintain a clear understanding of the current policy and strategic factors relating to the sustainable management and sourcing of forestry and agricultural commodities

- Build and maintain relationships with key actors such as sustainability initiatives, support agencies, civil society and other stakeholders who have an interest in the sustainable management and sourcing of forestry and agricultural commodities
- Contribute significantly to the broader functioning of the Proforest team, including participation in management processes and support for the planning and delivery of other services.

#### ***Essential Qualifications, Experience, Skills:***

- Tertiary level (Masters or equivalent) qualification in a relevant discipline (e.g. agriculture, forestry, natural resources management, social sciences, economics). For Bachelors level holders, additional experience requirements will need to be met
- Experience of working in, or closely with international forestry and agricultural supply chains
- At minimum 5 years relevant work experience, at least 2 of which in the SEA region
- Strong leadership and project management skills (including excellent time-management, problem-solving and organisational abilities)
- Highly developed interpersonal and team-working skills, as well as proven ability to operate in a multi-cultural environment
- Excellent verbal and written communication skills in English including oral presentation and high-quality report writing.
- Fluency in a second language (particularly Bahasa Indonesia/Malaysia or Mandarin)

#### ***Highly desirable:***

- Practical experience of working in agricultural commodities production and supply chain (preferably in developing countries)
- Experience and/or knowledge related to sustainability standards, auditing, and certification, in the context of natural resource management (forestry, agriculture, mining, fisheries, REDD+)
- Experience in consultation and working with various stakeholders including large companies, small and medium enterprises, NGOs, financing institutions, government aid agencies, smallholders and local communities
- Familiarity with relevant tools and methodologies related to the sustainable production of agricultural and forestry commodities, such as the high conservation value (HCV) approach, carbon stock assessment and free, prior and informed consent (FPIC).
- Proven ability to deliver to tight deadlines.

Salary: Commensurate with experience

### **To apply**

Send your CV, a cover letter, and your salary history to [personnel@proforest.net](mailto:personnel@proforest.net)

**Application Deadline: 15<sup>th</sup> April 2016**

**Shortlisted candidates will be contacted by 30<sup>th</sup> April 2016**

Proforest is an equal opportunity employer.